

BUSINESS OFFERING SUMMARY



John Naayers, President

OHIO NON-EMERGENCY MEDICAL TRANSPORTATION (NEMT”) BUSINESS

Business Overview

This business began almost 100 years ago as a traditional taxi service and then around 20 years ago pivoted to its area’s dominant NEMT provider, completing nearly 640,000 trips annually, the vast majority serving vulnerable populations who depend on reliable transportation to access life sustaining medical care, addiction treatment, dialysis, and other essential healthcare services. This business has captured major government transportation contracts in its area – over 90% of its annual revenues are derived from third-party pay, government-subsidized contracts per long standing relationships. This business also provides sedan, luxury vehicles, and buses for professionals and group/corporate events.

Financial Performance

- Annual Revenues in excess of \$18M
- Adjusted EBITDA/SDE of 1.5M

Why A Great Opportunity – Major Attributes

- Well established business with great reputation and client base
- Turn Key Operation – Management Team, Staff and Vehicles in place
- Internal Maintenance & Training/Certification
- Latest Technology utilized
- Great Growth Potential

Reason For Selling

Retirement. However, owners are willing to assist with training and transition.

Asking Price:

Business: \$5.7M

Real Estate: Lease or Sale at TBD fair market rate/price

If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.